

# Organic Grocer Experiences Growing Pains With Onboarding and Benefits After Expanding Into a New State



## Client Challenge:

An organic grocer in Arkansas needed to adapt to growing management responsibilities after opening a second location in a neighboring state. The addition of multiple new employees in a different state made payroll and onboarding more complex and time-consuming. Employee benefit costs, which were already rising before the expansion, became more of a burden.

## Employer Advantage Solution:

We implemented a paperless onboarding and benefit election process for new employees that made the process seamless and consistent, and set up timekeeping and technology best practices. We also created a more strategic benefit package to help reduce costs while maintaining employee satisfaction.

## Business Impact:

Our client now saves over \$10,000 per year on benefit costs. We were able to save an owner over two days of work per week dealing with HR and payroll issues by allowing employees to use our support team and self-service portal.



**Industry:**  
Food Retail

**Location:**  
Multiple States

**Number of Employees:**  
30+

**Challenge:**  
Business rapidly growing, expanding into another state, and grappling with expensive employee benefits.



**\$10,000+ saved per year on benefit costs**



**2+ days saved per week on HR and payroll**