

## CASE STUDY: New Healthcare Clinic

### Client Challenge:

A new primary care healthcare clinic wanted help developing the HR infrastructure necessary to hire employees and begin serving patients.

### Employer Advantage Solution:

We were able to put in place a comprehensive HR solution that allowed one of the practice's owners to efficiently manage HR administration with the support of our technology and dedicated service team of HR, payroll, and benefits professionals.

### Business Impact:

Because of our services, the practice did not need to hire a part-time office manager, saving roughly \$25,000 in salary costs annually. We also helped them purchase a workers' compensation policy that did not require a large down payment to help them strengthen their cash flow as they began operations.



**Industry:**  
Healthcare

**Location:**  
Single Location

**Number of Employees:**  
20

**Challenge:**  
New medical practice without  
HR support



***Saved \$25,000 by not  
having to hire an office  
manager***



***Strengthened  
cash flow***