

CASE STUDY:

Construction Firm Needing Better HR Support

Client Challenge:

A specialty construction company was frustrated that their current HR and payroll vendor was not providing satisfactory customer service and over charged them on payroll taxes. The company had to compile their own reporting to apply for a Paycheck Protection Program (PPP) loan and lost contracts due to the vendor's inability to provide the reports they needed to bid on new contracts.

Employer Advantage Solution:

We provided a responsive team of HR and payroll professionals to care for the company. We also handled their payroll processes through our HR management system, which gave them access to on-demand reports and transparency into their payroll taxes and our administrative fees. Ultimately, we were able to provide peace of mind that we were handling things properly.

Business Impact:

We provided them access to the reports they need to bid on \$50,000 in additional contracts. The company saved \$21,000 in payroll taxes on our services due to the previous service provider over charging the company. Additionally, we supplied a new workers' compensation policy that saved the company \$7,000 in annual premiums.



Able to bid on \$50,000 in additional contracts



Saved \$21,000 in payroll taxes and \$7,000 in insurance premiums



Industry:
Construction

Location:
Single Location

Number of Employees:
17

Challenge:
Poor performance of current vendor